

"Liam, say something funny."

Esther

Introduction

This module will introduce students to the Social Entrepreneurship (SocEnt) and, hopefully, encourage students to join the best elective.

Student Objectives

- Students will be able to understand what choosing SocEnt as their elective will entail!

Agenda

- 1. Facilitator Introductions (5 minutes)
- 2. Patently Stupid IRL (40 minutes)
- 3. Define SocEnt (10 minutes)
 - a. Design Thinking!
- 4. Previous SocEnt Projects (5 minutes)
- 5. Filler Activity (If you end early!)

Facilitation Notes

- PLEASE BE ENERGETIC WE WANT PEOPLE TO JOIN SOCENT

- PLEASE AT LEAST PRETEND YOU <3 SOCENT
 - People will be able to tell I promise

Facilitator Guide

Facilitator Introductions

- Introduce yourself the same way you would introduce you and your co in core or to a new class.
- Have the Class share their preferred names just so you can get to know them better as well

Patently Stupid

Defining the Problem (10):

- Split the class in 4 groups
- Give each group one of these four prompts to "solve" (let them know that their solution doesn't have to be very sophisticated- they have a very short amount of time!)
 - The Leprechaun in my drawer keeps stealing my ID and posting in on ISMA Lost & Found
 - \circ $\;$ The Genie in the lamp under my bed keeps trying to get out.
 - The Ghost of Christmas Past keeps sending me spam emails.
 - \circ $\;$ The Tooth fairy takes my teeth and doesn't reimburse me.

Ideating Solution (15):

- Give them 15 minutes to create a solution
- Give each group a whiteboard/section of a whiteboard so they can think out their ideas and draw up their product.
 - They will be presenting what is on their whiteboard
- Let your class know their solution does not have to a "real" solution but rather a funny way in which the problem can be solved

Presenting Solution (15):

- Have everyone go around to each whiteboard group by group
- Have them pitch--emphasize that it's PITCHING--their solution
 - Encourage bold & funny pitches!

Define SocEnt

- Make a funny slideshow if you can!

What is Social Entrepreneurship?

- Social Entrepreneurship is the practice of creating businesses or organizations with products or services prioritizing social benefit over financial gain
- Founded by Muhammad Yunus in the 1980s through the Grameen Bank

• New equilibrium for social change

Design Thinking Curriculum!

- Design thinking is a process of creative problem solving
 - Empathise, Define, Ideate, Prototype, Test
- Talk about the Boat Activity!

Presenting Previous Projects

- If possible, try to find your old SLX projects so you can give your students an example for what a good SEV looks like.
- You can also talk about very successful ones which have gone on to become real products such as:
 - https://docs.google.com/presentation/d/16aefH9KP1WW_fU5nyxnPejJh8TxNqk MXuJ18MW9ckVQ/edit?usp=sharing - kavin
 - <u>https://docs.google.com/presentation/d/1hvwUx7KxAlhoTYaUOfr4JiE0b1V0Ker</u> <u>3/edit#slide=id.p1</u> - elaina

Filler Activity

- If you have extra time then you can do that one thing from *The Wolf on Wall Street* where Jordan belfort asks people to sell them a pen
 - Do this but use random items people have and try to sell them to the class/ facilitators
 - Make sure each "product" solves a specific problem and goes along with the idea of entrepreneurship with a social goal