

MODULE

7

Psychodynamics in Leadership

“The conscious mind may be compared to a fountain playing in the sun and falling back into the great subterranean pool of subconscious from which it rises.”

-Sigmund Freud

Introduction

This module will facilitate various psychological models and review the six bases of power. Students will examine conformity to consensus and to authority. Students will gain a clearer understanding of their own psychological preferences and the concept of “acting for the greater good”.

Objectives

1. Students will understand the influences of conformity and authority in different situations and contexts.
2. Students will recognize their own psychological preferences from both a leader and follower standpoint.
3. Students will understand the implications of having or gaining authority.

Agenda

1. Id, Ego, Superego
2. Transactional Analysis Theory
3. 6 Bases of Power Review
4. Milgram Experiment
5. Acting for the Greater Good